

Contracting

DST contracting SMEs?

DST contracts SMEs for goods and services following Commonwealth Procurement Rules and the Defence Procurement Policy Manual, which provides DST procurement officers – and others involved in the procurement process – with the policy and operational guidance necessary. This can be viewed at: www.defence.gov.au/casg/equippingdefence

AusTender

DST approaches the market by advertising business opportunities for goods and services through AusTender: www.tenders.gov.au

Standing offer panel

DST has established a Research, Scientific, Engineering and Other Technical Services Standing Offer Panel, which comprises over 100 companies including SMEs, is in place for three years with three one-year options to extend, and covers 22 skill sets to support DST's research activities.

Probity principles

DST has established a set of Probity Principles that enable us to actively work in partnership with the business community. This allows DST to remain a trusted adviser to Defence, while at the same time work collaboratively with industry.

The Probity Principles are available to download from: www.dst.defence.gov.au/partner-with-us/industry

Technology Partnerships Office Contacts

General Enquiries

Email: partnerwithdst@dst.defence.gov.au
[www.dst.defence.gov.au/
partner-with-us/industry](http://www.dst.defence.gov.au/partner-with-us/industry)

SBIRD Program

Email: sbird@dst.defence.gov.au
Phone: 1800 647 946
(Toll free within Australia)
www.tenders.gov.au

For more information on DST

Visit: www.dst.defence.gov.au
Download the free DST App



Australian Government

Department of Defence
Science and Technology

Engaging with small to medium enterprises



SME Engagement

Small to Medium Enterprises (SMEs) are a critical part of the Defence innovation ecosystem. They can move quickly, innovate and deliver novel solutions. DST sees SMEs as key collaborators in the development of new capabilities for the Australian Defence Force.

Would you like to collaborate with us?

DST is interested in collaborating with innovative SMEs that have an R&D capability relevant to our science: www.dst.defence.gov.au/our-science

DST understands that collaboration must deliver benefits to both DST and the commercial partner. Collaboration frameworks are being designed to incur low overhead and facilitate the quick establishment of joint R&D programs. For more information about collaborating with DST, please contact our Technology Partnerships Office.

Do you want to commercialise DST technology/ideas?

DST has a proud tradition of commercialisation success in partnership with industry across a range of technologies from cyber security, modelling, simulation and new materials to food science, protection systems and imagery analysis.

We will be reducing the cost for SMEs to access DST technology through a simple short form licensing arrangement and regularly releasing details of new technologies which are available. These will be marketed at Defence conferences and on DST's internet site.

See our website for further details: www.dst.defence.gov.au/partner-with-us/access-our-technology

CONNECT

Industry Placement Scheme

DST scientists, engineers and professional staff can become employees of your company to contribute to your R&D or business outcomes. They take leave without pay for up to 24 months to work on industry projects. The scheme is building stronger industry – DST networks and an appreciation of industry imperatives.

Submit Your Proposals

DST welcomes innovative ideas from industry, no matter how big or small, that have the potential to enhance Defence capability, business processes or resource utilization. You can submit your idea through the Defence Innovation Portal at any time throughout the year. www.business.gov.au/centre-for-defence-industry-capability/defence-innovation

Events

DST hosts a number of events for industry engagement www.dst.defence.gov.au/events including:

- Defence Innovation Forum, an annual forum to explore effective methods for collaboration to deliver innovative capability outcomes for Defence.
- Industry Days, for example SCINDICATE, an outreach activity for the innovation industry to see what we do and how they can engage.

COLLABORATE

Research Infrastructure Access

We encourage SMEs to partner with DST and provide capability and access to the latest in defence research. This can be useful in helping industry to support Defence, particularly when companies' in-house R&D and test capabilities are limited, or are complementary to those of DST, or in certain other circumstances and when spare capacity permits.

www.dst.defence.gov.au/partner-with-us

SBIRD Program

The Small Business Innovation Research for Defence (SBIRD) program provides an opportunity for Australia's Small to Medium Enterprises (SMEs) to undertake research projects which have potential for future Defence application. Drawing on the achievements of the successful US SBIR program, funding will be provided to businesses offering the most promising and innovative solutions to specific problems.

www.dst.defence.gov.au/NextGenTechFund

COMMERCIALISE

DIRF

The Defence Innovation Realisation Fund (DIRF) was established to support the development of innovative technologies from initial research or technology demonstration to maturity as a capability ready for Defence acquisition.

www.dst.defence.gov.au/partner-with-us/innovation-integration

Technology Pitches

DST is developing a series of one or three minute pitches to communicate innovative technologies that are ready for commercialisation or development by industry. They are often presented at major Australian defence conventions and conferences. Interested companies may then pursue the technology further and discuss with DST how they may take the technology to the market place.