

Contracting

Off the shelf goods and services

As a Commonwealth agency, DST Group accesses government standing offer panels and also approaches the market by advertising contract opportunities through AusTender. www.austender.gov.au

Standing Offer Panel

A Research, Scientific, Engineering and Other Technical Services Standing Offer Panel was established in May 2015. It provides DST Group access to over 100 companies (many small to medium enterprises) in 22 skill sets to support the breadth of our research activities.

Capability and Technology Demonstrator (CTD) Program

The CTD Program provides opportunities for Australian industry to demonstrate how advanced technology can offer significant capability enhancement in priority Defence capability areas. The CTD Program operates on an annual funding basis.



Contacts

Industry Collaboration and Commercialisation

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Capability and Technology Demonstrator Program

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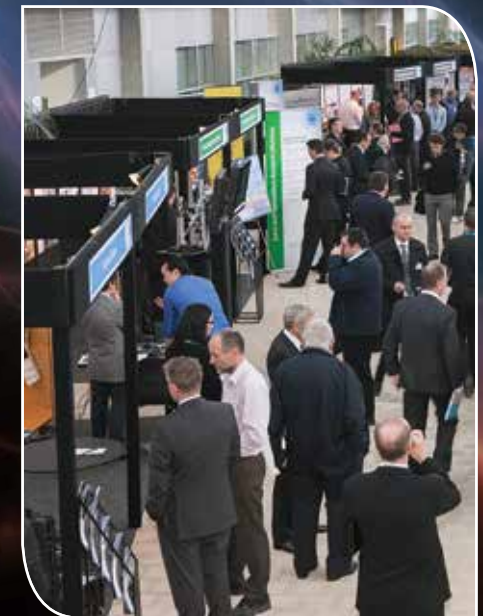


Australian Government

Department of Defence
Science and Technology

Doing business with DST Group

DST Group is committed to strong partnerships with industry, universities and research agencies to leverage and deliver world-leading science, technology, knowledge and innovation for Australia's defence and national security.



Ways you can work with DST Group

Collaborative programs

Joint R&D

DST Group is interested in collaborating with innovative companies in areas relevant to our science, for a mutual project of interest. See <http://www.dsto.defence.gov.au/publication/science-and-technology-capabilities> to identify where your business is best suited.

Industry Alliances

This is a program under which DST Group enters into long term strategic alliances to conduct multifaceted collaborative research programs with significant industry partners who:

- ▶ have a demonstrated R&D capability and the ability to deliver technology based solutions to Defence;
- ▶ have the ability and willingness to share risk and have a demonstrated commitment to Australia; and
- ▶ will fund their own contribution to the collaborative program.



Commercialisation

Through Technology PitchFest events held at major Australian defence industry conferences, DST Group showcases commercialisation and partnering opportunities for take-up by industry.

Partnering with universities

The Defence Science Partnerships (DSP) program provides a common pre-agreed framework for Australian universities to work with DST Group from contract and collaborative research, to post grad student projects and sharing of facilities. Currently, 30 universities have signed up to the program.

Making it easier to do business

Intellectual Property – Industry will own it!

DST Group has moved to a position where in most cases the industry or university partner will own the resulting IP from joint research. This encourages investment and recognises that the industry partner is best placed to exploit the IP and deliver capability to Defence.



Liability and Indemnity – keeping it simple!

This can be another area of contention that inhibits a joint research program going ahead. DST Group has now adopted a more pragmatic and flexible approach which recognises the risks and costs involved by industry in pursuing novel and innovative technology solutions.

Plain Language Agreements

Over the last 2 years DST Group has released a series of plain language template agreements that enable rapid establishment of business arrangements. Templates covering collaboration, alliances, commercialisation, and university engagement have been overhauled. Under the university DSP program, the average time for establishing research agreements has been reduced by two thirds.

Have you got a new and exciting idea?

Submit it as an Unsolicited Innovative Proposal!

To be considered, visit <http://www.defence.gov.au/dmo/DoingBusiness/Industry/FindingOpportunities/UnsolicitedInnovativeProposals/>

