

Contracting

DST Group Contracting SMEs?

DST Group contracts SMEs for goods and services following Commonwealth Procurement Rules and the Defence Procurement Policy Manual, which provides DST Group procurement officers - and others involved in the procurement process - with the policy and operational guidance necessary www.defence.gov.au/dmo/DoingBusiness

AusTender

DST Group approaches the market by advertising business opportunities for goods and services through AusTender www.tenders.gov.au

Standing Offer Panel

DST Group has established a Research, Scientific, Engineering and Other Technical Services Standing Offer Panel, which comprises over 100 companies including SMEs, is in place for three years with three one-year options to extend, and covers 22 skill sets to support DST Group's research activities.

Probity Principles

DST Group has established a set of Probity Principles that enable us to actively work in partnership with the business community. This allows DST Group to remain a trusted adviser to Defence, while at the same time work collaboratively with industry. The Probity Principles are available to download from www.dsto.defence.gov.au/partner-with-us/industry

Technology Partnerships Office Contacts

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www.dsto.defence.gov.au/partner-with-us/industry

CTD Program

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For further information on DST Group

Visit: www.dst.defence.gov.au

Download the free DST App



Australian Government

Department of Defence
Science and Technology

Engaging with Small to Medium Enterprises



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SME Engagement

Small to Medium Enterprises (SMEs) are a critical part of the Defence innovation ecosystem. They can move quickly, innovate and deliver novel solutions. DST Group sees SMEs as key collaborators in the development of new capabilities for the Australian Defence Force.

Would you like to collaborate with us?

DST Group is interested in collaborating with innovative SMEs that have an R&D capability relevant to our science www.dsto.defence.gov.au/our-science

DST Group understands that collaboration must deliver benefits to both DST Group and the commercial partner. Collaboration frameworks are being designed to incur low overhead and facilitate the quick establishment of joint R&D programs. For more information about collaborating with DST Group, please contact our Technology Partnerships Office ([contact details overleaf](#)).

Do you want to commercialise DST Group technology/ideas?

DST Group has a proud tradition of commercialisation success in partnership with industry across a range of technologies from cyber security, modelling, simulation and new materials to food science, protection systems and imagery analysis.

We will be reducing the cost for SMEs to access DST Group technology through a simple short form licensing arrangement and regularly releasing details of new technologies which are available. These will be marketed at Defence conferences and on DST Group's internet site. See the website for further details: www.dsto.defence.gov.au/partner-with-us/access-our-technology

CONNECT

Industry Placement Scheme

DST Group scientists, engineers and professional staff can become employees of your company to contribute to your R&D or business outcomes. They take leave without pay for up to 24 months to work on industry projects. The scheme is building stronger industry - DST Group networks and an appreciation of industry imperatives.

Unsolicited Innovative Proposals

You can submit an idea to the Defence Unsolicited Innovative Proposals gateway, which is designed for companies with ideas for products and/or services not currently commercially available but could be relevant to Defence capability. Proposals submitted through this gateway are assessed by Defence www.dsto.defence.gov.au/partner-with-us

Events

DST Group hosts a number of events for industry engagement www.dsto.defence.gov.au/events including:

- Defence Innovation Forum, an annual forum to explore effective methods for collaboration to deliver innovative capability outcomes for Defence.
- Industry Days, for example Partnerships Week, an outreach activity for the innovation industry to see what we do and how they can engage.

COLLABORATE

Research Infrastructure Access

We encourage SMEs to partner with DST Group and provide capability and access to the latest in defence research. This can be useful in helping industry to support Defence, particularly when companies' in-house R&D and test capabilities are limited, or are complementary to those of DST Group, or in certain other circumstances and when spare capacity permits. www.dsto.defence.gov.au/partner-with-us

CTD Program

The Capability and Technology Demonstrator (CTD) Program improves Australia's Defence capabilities by giving Australian and New Zealand industry opportunities to demonstrate new ideas and approaches related to using technology. www.dsto.defence.gov.au/partner-with-us/demonstrate-your-technology

COMMERCIALISE

DIRF

The Defence Innovation Realisation Fund (DIRF) was established to support the development of innovative technologies from initial research or technology demonstration to maturity as a capability ready for Defence acquisition. www.dsto.defence.gov.au/partner-with-us/innovation-integration

Technology Pitches

DST Group is developing a series of 1 or 3 minute "pitches" to communicate innovative technologies that are ready for commercialisation or development by industry. They are often presented at major Australian defence conventions and conferences. Interested companies may then pursue the technology further and discuss with DST Group how they may take the technology to the market place.

